

# How much does your truck scale REALLY cost?

Vehicle scales should be a once in a generation purchase. Cost is undoubtedly a factor when making a purchase, especially a large purchase, such as a truck scale. It is easier to compare the short-term price or purchase price of the item, but long-term price should be carefully evaluated to reveal the best result.

Use the worksheet below to see how a truck scale with a lower initial purchase price could actually cost more to own over its lifetime.

**SURVIVOR®**  Life of Scale in Years

+

Cost of Scale (Excavation + Foundation)

+  +

(Installation + Labor + Calibration) (Annual Maintenance x 25 Years)

= \$ **Total Cost to Own SURVIVOR**

**COMPETITOR**  Life of Scale in Years

+

Cost of Scale (Excavation + Foundation)

+  +

(Installation + Labor + Calibration) (Annual Maintenance x Life of Scale in Years)

= \$ **Total Cost to Own Scale**

/

Total Cost To Own SURVIVOR (From Above Equation) Life of Truck Scale in Years

= \$ **Total Cost Per Year to Own SURVIVOR**

/

Total Cost To Own Scale (From Above Equation) Life of Truck Scale in Years

= \$ **Total Cost Per Year to Own Scale**

/ **365 Days**

Total Cost Per Year to Own SURVIVOR (From Above Equation)

= \$ **Cost Per Day to Own SURVIVOR**

/ **365 Days**

Total Cost Per Year to Own Scale (From Above Equation)

= \$ **Cost Per Day to Own Scale**

## Price Per Pound Calculation

Another way to understand the value of a truck scale is to evaluate the shipping weight of the scale in terms of cost.

/

Scale Price Shipping Weight

=

Price Per Pound

/

Scale Price Shipping Weight

=

Price Per Pound

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